

URGE MID-YEAR UPDATE

August 2021

EXPANSION CONTINUES DESPITE PANDEMIC

The COVID-19 pandemic has represented the ultimate test of resiliency of all time. We've had to adapt to new ways of working, operating and interacting in ways none of us would have ever imagined before this virus and its variants became a global issue.

To say it put many plans on hold is an understatement, and we at Surge Components had our moments of adaption to confront and handle. Yet we never let that distract us from our growth over the past year and half since the pandemic arrived. First quarter sales and profitability were up compared to the same period of 2020. Despite the barriers imposed on travel, face-to-face meetings and those types of routines, we still managed to bring on new people in key positions to lead our expansion into markets we service in the USA, Europe and Asia.

We remain vigilant in keeping our facilities and staff safe and healthy with social distancing, facemask coverage and regular cleaning and disinfecting as per CDC guidelines. That has been a priority all along.

It is also good to see domestic travel restrictions easing which will allow us to start visiting with customers in select areas throughout America. We are looking forward to enjoying the same freedom once Europe and Asia health agencies and governments open those areas up to international travel again.

Although the vaccination rate in China where our fabrication centers are was slow to start, public health officials there say the nation is administering shots at a staggering pace and expects to have 80% of its 1.4 billion residents inoculated by the end of this year. Despite what's occurred during the pandemic, our supply chain from our Asian manufacturing centers to your receiving dock has remained largely uninterrupted. That includes our distribution partners both here and abroad.

We hope you have weathered this COVID-19 crisis just as well, and we hope your staff, friends and families are safe and in good health. Thank you for continuing to be a part of our story.

WELCOME ABOARD

Meet Our Newest Regional Sales Managers



CHRIS MATTIOLO.
CHRIS COVERS
MICHIGAN, THE
SOUTHEASTERN USA
AND CANADA.

SHARON HUANG.
SHARON IS OUR
NEWEST REGIONAL
SALES MANAGER IN
CHINA.

ROGER ADDISON.
ROGER HANDLES
SURGE'S EUROPEAN
EXPANSION FROM
OUR LONDON OFFICE.